Global Startups 2027 Membership Terms and Conditions

1. Plans, term and payment

Plan	Format	Annual fee (CAD)
Basic	Online	$450 + applicable taxes
Growth	Online	$950 + applicable taxes
Spotlight	In person in Toronto, limited spots, subject to approval	$1,950 + applicable taxes

1. **Term.** Each membership runs for the 2027 membership year, January 1 to December 31, 2027, It does not renew automatically.
2. **Payment.** The full annual fee is paid at sign-up by card or, where offered, Klarna, processed by Stripe. Klarna payment plans are an agreement between the member and Klarna.
3. **Taxes.** Applicable sales taxes are added at checkout based on the member's location.
4. **Benefits are per membership year.** Benefits not used by the end of the term expire. They do not roll over and are not refunded or exchanged for cash.
5. **One company per membership.** A membership covers one company. Membership rights and benefits are not transferable to any other person or company.

2. Spotlight approval, refunds and cancellation

1. **Spotlight is subject to approval.** Spotlight has limited spots. Global Startups reviews every Spotlight application and may accept or decline it at its discretion.
2. **Declined applications.** If we decline a Spotlight application, we refund the full amount paid, including taxes, within [10] business days, to the original payment method.
3. **Other refunds.** All membership fees are final once paid. Except for a declined Spotlight application (item 2), no full or partial refunds are given for any reason, including unused benefits or early cancellation by the member.
4. **Cancellation by Global Startups.** We may cancel a membership for a breach of these terms. In that case, no refund is owed.

3. Benefits, booking and recordings

1. **Booking in advance.** Webinars, co-hosted events and office hours are booked through Global Startups in advance, from dates we offer: webinars and office hours at least [4 weeks] ahead, and co-hosted events at least 6 weeks ahead (see section 4). All are subject to availability during the membership year.

2. **Webinars.** Growth and Spotlight include 4 webinars featuring the member's company: 2 aimed at audiences in Canada and 2 at audiences outside Canada. Global Startups organizes and promotes them. Topic and content are agreed with us before the date is confirmed.
3. **Recordings on YouTube.** We may publish webinar recordings on the Global Startups YouTube channel when the content fits the channel. Publishing is at our discretion and is not guaranteed. By taking part, the member allows us to record and publish the session.
4. **Blog, newsletter and press release.** Growth and Spotlight include 1 blog post on our website, 2 features in our biweekly newsletter and guidance on one press release about the member's 2027 achievements. We may edit content for length, accuracy and style. We do not distribute press releases or guarantee media coverage.
5. **Monthly AMA.** Growth and Spotlight members may join a live online question session each month.
6. **Office hours.** Spotlight includes one strategy session per month of [45 minutes], booked in advance. Unused sessions do not carry over to later months.
7. **Virtual office.** All plans include a Canadian business address for the member's company. [Describe what is included: mail receiving, scanning, forwarding, and any limits.] The address may not be used for illegal activity or to mislead anyone about where the company operates.
8. **Slack community.** All plans include access to the member Slack. Members must keep discussions respectful and must not spam or solicit other members without consent. We may remove anyone who breaks these rules.
9. **Partner events.** Free or discounted partner events depend on partners in the member's region and are offered by those partners on their own terms. Availability varies by location.

4. In-person co-hosted events (Spotlight)

Spotlight includes 2 co-hosted events at the Global Startups office in Toronto. These rules apply to every co-hosted event.

Dates and times

1. **Weekdays only.** Events are held Monday to Friday. We do not host events on weekends or statutory holidays.
2. **Winter closure.** The office is closed for events from December 15 to January 15. No events can be booked in that period.
3. **Hours.** In-person events can start no earlier than 8:00 a.m. and must end by 8:00 p.m. Setup and cleanup must also happen within these hours.
4. **Capacity.** Each event can host up to 50 guests, including the member's own team.

Beverages, food and alcohol

5. **Beverages included.** Global Startups provides non-alcoholic beverages only: coffee, tea, soft drinks (pop) and water.

6. **No food included.** We do not provide food. Member may bring food or hire a caterer at their own cost, with our approval in advance.
7. **Alcohol.** Global Startups does not provide or serve alcohol. If the member wants to serve alcohol, the member must:
    - hire a licensed bartender at the member's own cost;
    - send us a copy of the bartender's licence or certification at least [10] business days before the event;
    - obtain any permit Ontario law requires to serve alcohol at the event, at the member's own cost, and send us a copy;
    - follow all laws on serving alcohol, including not serving minors or visibly intoxicated guests.

    Without these documents, alcohol cannot be served. We may stop alcohol service at any time if these rules are not followed.

Coordination and equipment

8. **Global Startups coordinator.** At least one Global Startups team member coordinates the logistics of every event to ensure quality. The event cannot run without our coordinator present.
9. **Basic AV included.** Basic audio-visual equipment at our office is included.
10. **Anything extra needs approval.** Additional equipment, recording, filming, photography, decorations, external suppliers or any other changes must be requested in writing at least [10] business days before the event and approved by us. Extra costs are paid by the member.
11. **Cleaning fee.** A cleaning fee of $150 + applicable taxes may apply, depending on the event (for example, if food or alcohol is served or extra cleaning is needed). We will confirm whether it applies when the event is booked.
12. **Damage.** The member is responsible for any damage to the space or equipment caused by the event or its guests.

Registration and guests

13. **Guest list.** The member must always share the list of registered guests with Global Startups before the event, and the list of guests who attended after the event.
14. **Consent.** The event registration must tell guests that their details are shared with Global Startups. The member is responsible for having that consent.
15. **Promotion.** Events are promoted by Global Startups with the member's company as partner. Promotional material that uses the Global Startups name or logo must be approved by us first.

Global Startups events

16. Spotlight members get free tickets to Global Startups events priced up to $25, and a discount amount on tickets above $25. Tickets are for the member and are subject to availability.

Notice, insurance and attendance

17. **At least 6 weeks' notice.** Co-hosted events must be requested at least 6 weeks (1.5 months) before the proposed date. We cannot guarantee that an event requested with less notice can take place.

18. **Insurance for larger or complex events.** For events that include alcohol, external suppliers or caterers, extra equipment, more than 50 guests or any activity we consider higher risk, the member must provide proof of commercial general liability insurance of at least $2,000,000, naming Global Startups [and the building owner] as additional insured. Proof must be sent at least [10] business days before the event. Without it, we may cancel or limit the event.

19. **Promotion, not attendance.** Global Startups promotes each co-hosted event to its community, but we do not guarantee the number of registrations or guests who attend.

20. **Member manages its communications.** The member is responsible for promoting the event to its own network and for all communication with its guests, including invitations, reminders, updates and follow-up.

5. General terms

1. **Conduct.** Members and their guests must act respectfully toward our team, other members and guests, online and in person. We may remove anyone who does not, and may end the membership under section 2.

2. **Content and logos.** The member confirms it has the rights to any content, logos or materials it gives us, and allows us to use them to deliver and promote the benefits in these terms.

3. **Privacy.** We collect and use members' personal information to deliver the membership, as described in our privacy policy [link].

4. **No guaranteed results.** Benefits create visibility and connections. We do not guarantee investment, funding, sales, partnerships or media coverage.

5. **Changes to benefits.** If we cannot deliver a benefit as described, we will offer a reasonable alternative of similar value.

6. **Liability.** To the extent the law allows, our total liability for any claim related to the membership is limited to the fee the member paid for it. We are not liable for indirect losses, such as lost profits or opportunities.

7. **Changes to these terms.** We may update these terms. Changes apply from the next membership term, unless the law requires otherwise.

8. **Governing law.** These terms are governed by the laws of the Province of Ontario and the federal laws of Canada that apply there.

9. **Contact.** Questions about these terms: contact@globalstartups.tech